

**ANNOUNCEMENT FOR PREQUALIFICATION
EXPRESSION OF INTEREST (EOI)**

The Ministry of Water Resources, Irrigation and electricity- Promoting the use of electric water pumps for irrigation in Sudan invites the interested companies or contractors to submit their expression of interest to be prequalified to implement the supply and installation of solar photovoltaic water pump systems according to the specifications and conditions which will be announced in the Tender document.

OBJECTIVES

This Prequalification is launched to complete an assessment of the technical and other capabilities of companies and contractors to implement plans and programs to promoting the use of alternative and renewable energies as part of the strategies of the Ministry of Water Resources, Irrigation and Electricity.

About the Project

(PROMOTING THE USE OF ELECTRIC WATER PUMPS FOR IRRIGATION IN SUDAN)

The project aims to support the adoption of solar PV technology for water pumping for irrigation in Sudan, particularly in the Northern State. Adoption of renewable energies has been identified as a priority in Sudan, as it reduces the dependence on fossil fuels which are imported. The application of solar PV for water pumping has been on a relatively limited scale globally, but is seeing increased commercial interest in the past years. Solar PV technology in general is not widespread in Sudan.

The project aims to help Sudan and Sudanese farmers reduce their reliance on fossil fuels, reduce their cost of production (via decreased diesel expenditures), increase the sustainability of water use, and increase their income. Given that agriculture is a main component of the economy in Sudan, the project will help increase Sudan's energy security and decouple its gross domestic product from fluctuations in fossil fuel prices and availability. The project has been designed to play a catalytic role in the transformational scaling up of solar power for productive use in Sudan's agricultural sector.

I. The first outcome is concerned with installing 28 pumps, and the subsequent financing and installation of 1,440 pumps. The focus of these activities is the dissemination of PV pumps in the Northern State.

II. The second outcome is aims to reduce the risks associated with (de-risking) solar PV pumping by providing quality standards, testing and certification, training and capacity building. The second outcome also includes activities to increase efficiency of water use, thereby increasing the overall sustainability of pumping practices and reducing the size (and therefore cost) of solar PV pumps.

III. The third outcome develops a UNFCCC standardized baseline for solar PV water pumping and implements it within a NAMA to support the development of appropriate MRV protocol for solar pumping.

IV. The fourth outcome supports the scaling-up and expansion of the project to other states in Sudan. It makes the case to the relevant authorities for regulations to encourage solar PV pumping and exempt equipment from taxes and customs. It also includes a structured replication programme to replicate success in the Northern State in other states.

SCOPE OF WORK / EXPECTED OUT PUT

The project started by a demonstration phase for 28 solar pumps in the northern State. This phase was completed in 2017 and running properly for about one year. Based on the successes of this demonstration phase, the project is planning a second phase of installing 400 solar water pumps as planned in 2018 year. The purpose of this EOI is to qualify private companies/contractors for the supply and installation of 400 solar pumps in the Northern State.

METHODOLOGY FOR PRE-QUALIFICATION

The project will use the eligibility criteria as mandatory to apply for the process and the evaluation criteria described below to assess the capacity of Offerors to perform the required services.

ELIGIBILITY CRITERIA

All prospective companies and contractors should already have the required permission/registration from the Government of Sudan to operate freely in the country and to implement projects either on their own or through a partner organization operating in the Country, and Submit the required documents - A copy of the valid registration certificate should be provided while submitting the documentation.

EVALUATION CRITERIA

All submissions should be in line with the eligibility criteria.

Appropriate documents as indicated must be included in the submission, failing which submissions will not be considered.

EVALUATION GRID

Firms /Companies/Consortiums will be selected in accordance with the procedure set out in the UNDP Procurement Guidelines and UNDP Financial Regulations & Rules. The scorecard for evaluation is illustrated below for reference. In addition, UNDP will also conduct a capacity assessment of the companies on mutually agreed date(s) at a later stage of companies that meet established benchmarks. Companies that meet the threshold benchmarks may also be included in capacity development initiatives.

Indicator	Area of Assessment	Applicable documents/tools	Maximum obtainable Score
History	Date of setup and length of operation (global/regional/country) Thematic sectors in which the company operates	Annual Reports/ Publication/ Website/ Biographical notes, /brochures, or other documents	5
Governance	Who makes up the governing body and what is it charged with? How does the independent governing body exert proper oversight? Does the company have a clear and communicated company al structure?	Code of Conduct, Organizational chart, Delegation of authority	10

Local, regional, and global linkages	Does the company belong to other company /firms and/or organization networks in its own sector? Does the company have strong links within the PV companies?	Membership / affiliation in a company umbrella Letters of reference Partnerships agreements with other companies	5
Specialization	Does the company have the technical skills required? Does the company collect baseline information about its constituency? Does the company have the knowledge needed? Does the company keep informed about the latest techniques/competencies/policies/trends in its area of expertise? Does the company have the skills and competencies that complement those of UNDP?	Publications on activities, specific issues, analytical articles, policies Reports from participation in international, regional, national or local meetings Tools and methodologies Evaluations and assessments	15
Implementation capacity	Does the company have relevant information/resources and experience? Does the company have useful contacts and networks? Does the company know how to get baseline data, develop indicators? Does it apply effective approaches to reach its clients/constituents?	Methodologies/training plan, sample work plan Evaluations and Assessments Use of toolkits, indicators and Benchmarks/capacity-development tools Databases (of CBOs, partners, etc.) its targets (i.e. participatory methods)	20
Accounting methods	Does the company keep good, accurate and informative accounts? Does the company have the ability to ensure proper financial recording and reporting?	A bank account or bank statements Audited financial statements Good, accurate and informative accounting system Written procedures for processing payments to control the risks through segregation of duties, and transaction recording and reporting	15
Financial management and funding resources	Is there a regular budget cycle? Does the company develop project budgets? What is the maximum amount of money the company has managed? Does the company ensure physical security of cash & records? Does the company disburse funds in a timely manner? Does the company have procedures on authority, responsibility, monitoring & accountability of handling funds?	Operating budgets and financial reports List of core and non-core donors and years of funding Clear records for payable, receivables, and settlement of advances Reporting system that tracks all commitments and expenditures against budgets, Financial policy	15

	Does the company have a record of financial stability?		
Procurement Methods	Does the company have any lay down procurement procedures? Does the company carry out procurement all by itself or via other partners? What is the highest volume of procurement carried out by the company in recent times?	Procurement manuals/policies	15
TOTAL possible score			100

SUBMISSION DETAILS

SUBMISSION REQUIREMENTS

1. The Registration Certificate of business. (Valid)
2. Valid Certificate of Zakat clearance for Sudanese firms working individually or through Joint Ventures Agreement.
3. Valid Certificate of Tax Clearance for Sudanese firms working individually or through Joint Ventures Agreement.
4. VAT registration Certificate.
5. The legal stamp and certificate of financial viability.
6. Company profile and Staff CVs. including (Company management Structure – Employment - The Company’s infrastructure (buildings, vehicles, cranes, trucks, etc.) -experience records

7. For Foreign companies, required to have a domestic partner

How to submit

The required documentation in two copies (original and copy) should be submitted in a sealed envelope marked as “Pre-qualification for SOLAR WATER PUMPS PROJECT 2018” and should be addressed to:

Ministry of Water Resources , Irrigation and Electricity
GENERAL DIRECTORATE OF RENWABLE AND ALTERNATIVE ENERGY-
PROMOTING THE USE OF ELECTRIC WATER PUMPS FOR IRRIGATION
East of Army Bridge
Near the Civil Defence
Khartoum, Sudan
PROJECT MANAGER OFFICE
Tel: +249 (1) 83 520484
Fax: +249 (1) 83 520481
P.O.Box: 7206

Alternatively, EoI and supporting documentation could be emailed to info@swp-sd.org as Adobe PDF files.

Please note that the submission of documents over 5 MB is not possible in one email and if the size is larger they should be named in the Subject line as EOI for SOLAER WATER PUMPS PROJECT Batch 1, Batch 2,..., etc. The Offeror shall bear all responsibility associated with the submission of the Expression of Interest electronically through e-mail. SWP Project will in no case be responsible or liable for submissions delivered after the deadline.

DEADLINE FOR SUBMISSION

The deadline to receive EOI documentation is June 03, 2018, 12:30 p.m. Sudan Time (GMT +2 hours). Any documentation received after the above deadline will not be considered.

OTHER INFORMATION

- EOI from Offerors failing to provide the requested information will be disqualified;
- SOLAR WATER PUMPS PROJECT will not reimburse any costs incurred by the Offeror in the preparation or submission of EoI documents. Submission development costs are expected to be borne by the Offeror;
- This EOI does not entail any commitment on the part of SOLAR WATER PUMPS PROJECT, either financial or otherwise. SWP PROJECT reserve the right to accept or reject any or all EOI without incurring any obligation to inform the affected applicant/s of the grounds; and
- Only short-listed firms will be considered for the bid solicitation at a later stage.